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VEHICLE DESCRIPTION

FOCUS

2018 4-DOOR SEDAN SE 5-PASSENGER 1.0L ECOBOOST W START/STOP 6F15 AUTO TRANSMISSION

EXTERIOR OXFORD WHITE INTERIOR CHARCOAL BLACK CLOTH SEATS

JL 292644

| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE |  |                                     |  |
|--|--|-------------------------------------|--|
| EXTERIOR                                       | INTERIOR   | FUNCTIONAL                          | SAFETY/SECURITY                            |
| • ACTIVE GRILLE SHUTTERS                       | • 60/40 SPLIT FOLD REAR SEAT                         | • 1-TOUCH DOWN DRIVER WINDOW        | • AIRBAG - DRIVER KNEE                     |
| • EASY FUEL CAPLESS FILLER                     | • A/C CLIMATE CONTROL                                | • 12V POWERPOINT (2)                | • AIRBAGS - DUAL STAGE FRONT               |
| • GRILLE - BLACK WITH CHROME SURROUND          | • BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS | • ADVANCETRAC W/ESC                 | • AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT |
| • HEADLAMPS - AUTO HALOGEN                     | • CENTER CONSOLE W/STORAGE                           | • AM/FM, MP3, 6-SPEAKERS            | • AIRBAGS - SIDE AIR CURTAIN               |
| • INTEGRATED BLIND SPOT MIRR                   | • CRUISE CONTROL                                     | • COMPASS/TEMP/TRIP COMPUTER        | • FRT-PASS SENSING SYSTEM                  |
| • POWER MIRRORS-BODY COLOR                     | • CUPHOLDERS - 4                                     | • ELECTRONIC PWR ASST STEER         | • LATCH CHILD SAFETY SYSTEM                |
| • WIPERS- INTERMITTENT                         | • DUAL ILLUM VANITY MIRRORS                          | • FRONT DISC REAR DRUM BRAKES (ABS) | • SECURILOCK PASS ANTI THEFT               |
|  | • FLOORMATS-1ST AND 2ND ROW                          | • MYKEY®                            | • TIRE PRESSURE MONITOR SYS                |
|  | • ILLUMINATED ENTRY                                  | • REAR VIEW CAMERA                  |  |
|  | • POWER LOCKS AND WINDOWS                            | • REMOTE KEYLESS ENTRY              |  |
|  | • REAR-WINDOW DEFROSTER                              | • SIRIUSXM® - SVC N/A AK&HI         |  |
|  | • SMART CHARGING USB PORT(1)                         | • SYNC® WITH APPLINK™               |  |
|  | • TILT/TELESCOPE STR COLUMN                          |                                     |  |

| INCLUDED ON THIS VEHICLE | (MSRP)    | PRICE INFORMATION             | (MSRP)      |
|--------------------------|-----------|-------------------------------|-------------|
| EQUIPMENT GROUP 200A     |           | BASE PRICE                    | \$19,245.00 |
| OPTIONAL EQUIPMENT/OTHER |           | TOTAL OPTIONS/OTHER           | 1,095.00    |
| 6F15 AUTO TRANSMISSION   | 1,095.00  |                               |             |
| SELECT SHIFT (SST)       | NO CHARGE |                               |             |
| 50 STATE EMISSIONS       | NO CHARGE | TOTAL VEHICLE & OPTIONS/OTHER | 20,340.00   |
|                          |           | DESTINATION & DELIVERY        | 875.00      |

|  |                   |                                   |   |             |
|--|-------------------|-----------------------------------|---|-------------|
|  | RAMP ONE          |                                   | TOTAL MSRP  | \$21,215.00 |
|  | CF34              |                                   | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |             |
|  | RAMP TWO          | FINAL ASSEMBLY PLANT              |   |             |
|  |                   | MICHIGAN                          |   |             |
|  | METHOD OF TRANSP. | ITEM #: 52-2057 O/T 2             |   |             |
|  | CONVOY            | JC071 N RA 2X 835 000457 03 07 18 |   |             |

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

31 MPG

combined city/hwy city highway

3.2 gallons per 100 miles

You save \$1,000 in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,150

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)

1 7 10 Best




1 3 10 Best

This vehicle emits 286 grams CO2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.


Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



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Standard messaging & data plan rates may apply.