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VEHICLE DESCRIPTION

FOCUS

2018 5-DR HATCHBACK SE  
5-PASSENGER  
2.0L TIVCT GDI I-4 ENGINE  
6-SPEED AUTOMATIC TRANSMISS

EXTERIOR  
MAGNETIC  
INTERIOR  
CHARCOAL BLACK CLOTH SEATS

JL 313221


| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE |  |                                     |  |
|--|--|-------------------------------------|--|
| EXTERIOR                                       | INTERIOR   | FUNCTIONAL                          | SAFETY/SECURITY                            |
| • ACTIVE GRILLE SHUTTERS                       | • 60/40 SPLIT FOLD REAR SEAT                         | • 1-TOUCH DOWN DRIVER WINDOW        | • AIRBAG - DRIVER KNEE                     |
| • EASY FUEL CAPLESS FILLER                     | • A/C CLIMATE CONTROL                                | • 12V POWERPOINT (2)                | • AIRBAGS - DUAL STAGE FRONT               |
| • GRILLE - BLACK WITH CHROME SURROUND          | • BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS | • ADVANCETRAC W/ESC                 | • AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT |
| • HEADLAMPS - AUTO HALOGEN                     | • CENTER CONSOLE W/STORAGE                           | • AM/FM, MP3, 6-SPEAKERS            | • AIRBAGS - SIDE AIR CURTAIN               |
| • INTEGRATED BLIND SPOT MIRR                   | • CRUISE CONTROL                                     | • COMPASS/TEMP/TRIP COMPUTER        | • FRT-PASS SENSING SYSTEM                  |
| • POWER MIRRORS-BODY COLOR                     | • CUPHOLDERS - 4                                     | • ELECTRONIC PWR ASST STEER         | • LATCH CHILD SAFETY SYSTEM                |
| • WIPERS- INTERMITTENT                         | • DUAL ILLUM VANITY MIRRORS                          | • FRONT DISC REAR DRUM BRAKES (ABS) | • SECURILOCK PASS ANTI THEFT               |
|  | • FLOORMATS-1ST AND 2ND ROW                          | • INTERMITTENT SPEED WIPERS         | • TIRE PRESSURE MONITOR SYS                |
|  | • ILLUMINATED ENTRY                                  | • MYKEY®                            |  |
|  | • POWER LOCKS AND WINDOWS                            | • REAR VIEW CAMERA                  | WARRANTY                                   |
|  | • REAR-WINDOW DEFROSTER                              | • REMOTE KEYLESS ENTRY              | • 3YR/36,000 BUMPER / BUMPER               |
|  | • SMART CHARGING USB PORT(1)                         | • SIRIUSXM® - SVC N/A AK&HI         | • 5YR/60,000 POWERTRAIN                    |
|  | • TILT/TELESCOPE STR COLUMN                          | • SYNC® WITH APPLINK™               | • 5YR/60,000 ROADSIDE ASSIST               |

| INCLUDED ON THIS VEHICLE | (MSRP)    | PRICE INFORMATION             | (MSRP)      |
|--------------------------|-----------|-------------------------------|-------------|
| EQUIPMENT GROUP 200A     |           | BASE PRICE                    | \$20,540.00 |
| OPTIONAL EQUIPMENT/OTHER |           | TOTAL OPTIONS/OTHER           |             |
| 50 STATE EMISSIONS       | NO CHARGE | TOTAL VEHICLE & OPTIONS/OTHER | 20,540.00   |
|                          |           | DESTINATION & DELIVERY        | 875.00      |


|  |                   |                                   |   |  |
|--|-------------------|-----------------------------------|---|--|
|  | RAMP ONE          |                                   | TOTAL MSRP \$21,415.00  |  |
|  | RA1P              |                                   |   |  |
|  | RAMP TWO          | FINAL ASSEMBLY PLANT              | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |  |
|  |                   | MICHIGAN                          |   |  |
|  | METHOD OF TRANSP. | ITEM #: 71-4039 O/T 2             |   |  |
|  | RAIL              | JC261 N RA 2X 835 000644 03 26 18 |   |  |

EPA DOT

Fuel Economy and Environment

 Gasoline Vehicle

Fuel Economy



31MPG

combined city/hwy

Compact Cars range from 14 to 107 MPG. The best vehicle rates 136 MPGe.

26

city

38

highway

3.2

gallons per 100 miles

You save

\$1,000

in fuel costs over 5 years

compared to the average new vehicle.

Annual fuel cost

\$1,150

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

7

10

Best

1

7




10

Best


This vehicle emits 289 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat  
Rear seat

★★★★★  
★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



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